

Buy Local Fair 2023  
Sponsor Packet



## Buy Local Fair 2023

Saturday, June 10, 12n-6pm \* Waterfront Park/Festival Plaza

The Louisville Independent Business Alliance is preparing our community event focused on our local, independent businesses at our annual Buy Local Fair. You are invited to be part of this meaningful and popular event.

New location, same awesome Buy Local Fair! Louisville Water Tower Park is undergoing major renovations that precludes any outdoor events this summer, so we'll be Buying Local from a different spot along the river!

The level of support from the community always amazes us. The event has consistently seen attendance in the thousands, and we expect the same in 2023. Attendees come not only for excellent shopping, eating and a good time, but also to show their resounding support for the local independent businesses that make their community unique.

The Louisville Independent Business Alliance is a non-profit organization dedicated to preserving the unique community character of the Metro Louisville area by promoting locally-owned businesses, and educating citizens on the value of buying locally. We are also known by our "keep Louisville weird" campaign, designed to instill pride in area citizens for our local merchants and producers who are unique to our hometown.

Money raised from the event will support LIBA's programs and education efforts throughout the year, including such efforts as the distribution of the *Buy Local Guides*, materials for our member businesses, community outreach that educates the public about the benefits of buying locally, support for our member businesses, etc. For more information about our efforts, visit [www.keeplouisvilleweird.com](http://www.keeplouisvilleweird.com).

Sponsorship of the Buy Local Fair is an excellent marketing opportunity and a way to show your pride in your community. I think you will be pleased with the various benefits provided to recognize your brand. Keep in mind that these sponsorship levels are not absolute. You may have other benefits you'd like to suggest or budgets in mind, and we are happy to customize a package that is mutually beneficial.

Thank you for taking the time to examine these opportunities. I look forward to hearing from you.

Best regards,

Jennifer

Jennifer Rubenstein  
Director, Louisville Independent Business Alliance  
Cell: 502-500-4669  
[jennifer@keeplouisvilleweird.com](mailto:jennifer@keeplouisvilleweird.com)





## Partner with LIBA to bring Louisville's long running Buy Local gathering to thousands of attendees.

### Sponsorship Highlights

The Louisville Independent Business Alliance [LIBA] invites you to partner with us in the city's most successful Buy Local celebration. This one-day, 6-hour, festival is the largest Buy Local event of the year, taking place this year at Waterfront Park/Festival Plaza. Suggested donations of \$3 per attendee will be collected.



### Promotional Campaign

Sponsors will benefit from a marketing campaign comprised of local media outlets including TV, radio, print, electronic [social media, newsletters and websites] and outdoor media. Sponsors also have an opportunity to benefit from advertising in LIBA Business Member retail outlets [over 500], via an event poster. **The Media rollout will begin in May 2023 for the Buy Local Fair.**

### Demographic Exposure

The Buy Local Fair appeals to people of all ages and every part of the community. Great local food, locally crafted goods, quality entertainment and family activities attract visitors from all over Louisville Metro and Southern Indiana. The Buy Local Fair is a single-source way to reach your target demographic of local consumers and those interested in learning of local options for goods and services.



### Enduring Popularity

Vendors of all shapes and sizes consider the Buy Local Fair to be a "must do" event. We fill up quickly with businesses of every variety. While the Fair is predominately retailers with items to sell, there are many service providers (from massage to banking to home renovation) that participate. The booths fill up quickly and there is often a waiting list to get in. This alone is a testament to the effectiveness and value of the Fair.

### Louisville's Buy Local Fair Elements

Thousands of people are expected to attend this day of family fun and recreation. Music and entertainment will be featured including a local makers market, Iron Chef-style competition featuring all locally sourced food, local beer, bourbon and wine, a Kidpreneur Marketplace and a Kids Fun Zone. Our Trash Talkers offer composting as well as recycling, making this a super green event. The Fair hosts over 180 vendors showcasing goods, consumables and services.



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<b>Buy Local Fair 2023 Sponsorship Levels At-A-Glance</b>	<b>Local Legend (\$5,000) 1 available</b>	<b>Community Champion (\$2,500) 2 available</b>	<b>Place Maker (\$1,250) 8 available</b>	<b>Neighborhood Notable (\$750)</b>	<b>Premium Booth (\$250)</b>	<b>Custom Sponsorship (Varies)</b>
Significant <b>naming opportunity</b> for an area within the Fair [Kids Area, Dining Tent, etc.] which would include signage at the event, and your name with any mention of the area on the poster, press releases, etc.	Yes	Yes	Yes	No	No	<b>Have a particular goal/budget in mind? Let Jennifer know and LIBA will customize a package for you.</b>
Name to be <b>included in Fair promotion</b> with link to company site on all social media/email campaigns/electronic invitations, etc.	Large Logo – all promos	Logo – all promos	Small logo – most promos	Name (logo if space permits) – most promos	No	
<b>Category Exclusivity</b> for Sponsorships	Yes	Yes	Yes	No	No	
<b>Logo on event map/program and highlighted listing</b>	Large logo with highlighted listing	Logo with highlighted listing	Small logo with highlighted listing	Highlighted listing	Bolded listing	
Sponsor name and/or logo on <b>main stage banner</b>	Large Logo	Logo	Name included with area mentions	Name (logo when space permits)	No	
<b>Opportunity to be included in shared media</b> segments [as opportunities permit]	Yes	Yes	Yes	Yes	No	
Opportunity to <b>promote a giveaway</b> for Buy Local Fair Packages in advance of the event	10	5	3	1	0	
<b>Address festival goers</b> from DJ Booth	Yes (up to 3x)	Yes (up to 2x)	No	No	No	
<b>Emcee acknowledgment</b> throughout event	Yes	Yes	Yes	Yes	No	
Opportunity to include literature or an item in <b>150 vendor welcome packages</b>	Yes	Yes	Yes	Yes	No	

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10' x 10' <b>Premium Location(s)</b> with electricity, ie. on corner, near stage, etc. (Partner is responsible to bring tent, tables, chairs.)	Two Premium (can be tandem or separate)	Two Premium	One Premium	One Premium	One Premium	
Opportunity for placement of <b>large onsite banners</b> [Sponsor-provided]	2 banners	1 banner	1 banner	1 banner	No	
One Year of <b>Partner Membership in LIBA</b> (see additional sheet for benefits)	Patron (\$3,500 value)	Key Investor (\$1200 value)	Shareholder (\$500 value)	Regular (\$125 value)	No	
Merchandising opportunity <b>within Fair Merch Area</b> (in addition to your booth)	Yes	Yes	No	No	No	
Featured parking onsite for <b>display of promotional vehicle, inflatable or other item</b>	Yes	Yes	No	No	No	
<b>Parking passes</b> for sponsor booth volunteers and company representatives	Yes	Yes	Yes	Yes	Yes	
<b>Handmade beer steins with drink tickets</b>	5 steins	3 steins	2 steins	1 stein	No	
<b>Option</b> to provide item for Buy Local Fair Silent Auction	Optional	Optional	Optional	Optional	Optional	



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## Sponsor Application Form

OR apply online at [bit.ly/41kgEho](http://bit.ly/41kgEho).

Organization Name \_\_\_\_\_

Contact Person \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Phone \_\_\_\_\_ Email \_\_\_\_\_

### Level of participation:

- Local Legend [\$5,000]       Community Champion [\$2,500]       Neighborhood Notable [\$750]  
 Premium Booth [\$250]       Custom Sponsorship (email [jennifer@keeploouisvilleweird.com](mailto:jennifer@keeploouisvilleweird.com))  
 Auction Item (Optional) \_\_\_\_\_ Retail Value: \$ \_\_\_\_\_

**Electricity:**  I will need electricity for my booth       I will not need electricity for my booth

**Payment Method:**  Check [enclosed, payable to LIBA]       Please invoice me at the address above

Pay via credit card. Number: \_\_\_\_\_

Security Code : \_\_\_\_\_ Expiration Date: \_\_\_\_\_

Signature: \_\_\_\_\_

### Please return your application (or apply online):

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